

## Message Text

UNCLASSIFIED

PAGE 01 BONN 12159 040809Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----016568 040814Z /10

R 031444Z JUL 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
AMCONSUL FRANKFURT  
AMCONSUL STUTTGART  
INFO SECSTATE WASHDC 9894

UNCLAS BONN 12159

C O R R E C T E D C O P Y ADDRESSEE PATTERN

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - GENERAL EASTERN INSTRUMENTS  
CORP., WATERTOWN, MA.

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE  
ONLY THE FOLLOWING PROSPECT(S):

ETW-INDUSTRIE- UND MEDIZIN-ELEKTRONIK GMBH  
MAUERMATTENSTRASSE 3  
D-7808 WALDKIRCH  
CONTACT: MR. ADELBERT BECK  
PHONE: 07681-9313  
TELEX: 772333  
COMMENT: RESEARCH ORIENTED MANUFACTURER OF DIGITAL  
ELECTRONIC THERMOMETERS. WANTS SUPPLIER TO QUOTE  
CIF PRICES. FAVORABLY KNOWN TO CONSULATE GENERAL  
STUTTGART.

AMCONSUL FRANKFURT COMMENT: POTENTIAL DISTRIBUTORS  
IN THIS AREA WERE RELUCTANT IN HANDLING THIS EQUIPMENT  
DUE TO VERY STRONG COMPETITION NOT ONLY FROM 7-8  
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PAGE 02 BONN 12159 040809Z

DOMESTIC MANUFACTURERS BUT ALSO FROM OHAUS SCALE  
CORP. WHICH HAS A GOOD MARKET SHARE HERE. SOME  
INTEREST WAS EXPRESSED BY:

LABORA KARLHEINZ BAESSLER  
AUF DER GEWANN 17  
D-6395 WEILROD 3

CONTACT: KARLHEINZ BAESSLER, PRESIDENT

PHONE: 06083-508

COMMENT: ESTABLISHED IN 1970, LABORA IS A DISTRIBUTOR  
OF LABORATORY INSTRUMENTS AND EQUIPMENT. FIVE  
EMPLOYEES, ANNUAL SALES ABOUT DM 1 MILLION. GOOD  
REPUTATION.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ROME12159  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780279-0530  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780799/aaaadfqu.tel  
**Line Count:** 71  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 3fcd7c7b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2126347  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - GENERAL EASTERN INSTRUMENTS CORP., WATERTOWN, MA. DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOC  
**TAGS:** BEXP, GE  
**To:** COM FRANKFURT  
**Type:** TE  
**vdkgvkey:** odb://SAS/SAS.dbo.SAS\_Docs/3fcd7c7b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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